

Medicare Choice and Impact Report

The Power of Comparison Shopping Based on Prescription Drug Coverage

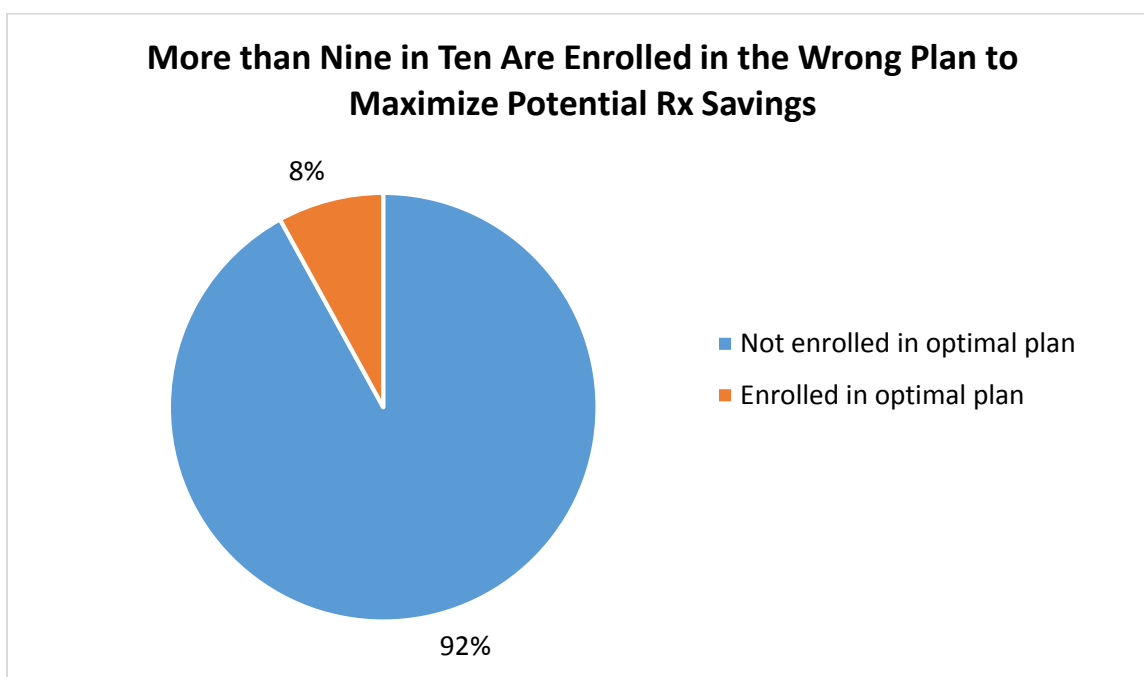
This report describes the potential savings identified by users of eHealth's Medicare Prescription Drug Coverage Comparison tool during the Medicare Annual Enrollment Period that occurred between October 15 and December 7, 2017.

Medicare beneficiaries using the tool identify their current Medicare insurance plan and their personal prescription drug regimen. Based on these and other factors, eHealth's tool identifies the Medicare Part D or Medicare Advantage Prescription Drug (MAPD) plan that offers them coverage for their drugs at the lowest cost, according to eHealth's data, calculated by combining premium and out-of-pocket expenses with data on drug costs.

The average savings and other data provided below are based on more than 17,000 user sessions. Only Medicare insurance plans available through eHealth's websites were utilized in calculations. Potential savings identified by the tool would only have been realized if the user switched to the optimal plan identified. Potential savings and optimal plan recommendations were based on the data available to eHealth's tool at the time of the study.

Ninety-Two Percent Are Overpaying for Prescription Drugs

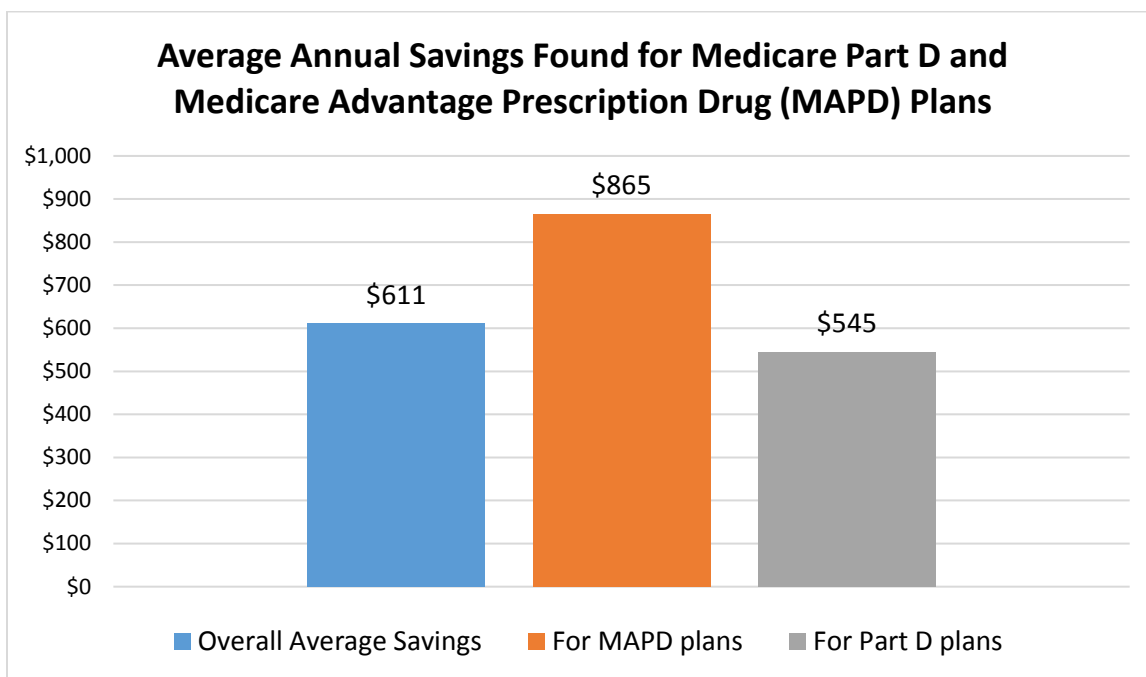
Only 8 percent of Medicare beneficiaries who used eHealth's Prescription Drug Coverage Comparison tool were enrolled in the Medicare Part D plan or MAPD plan optimal for their personal drug regimen based on eHealth's analysis.



The Average Annual Savings Identified was \$611

Among those who discovered potential savings using eHealth's Prescription Drug Coverage

Comparison tool, the average potential savings was \$611 per year or approximately \$51 per month. The average potential savings for Part D plans was \$545 per year or \$45 per month, while the average potential savings for MAPD plans were \$865 per year or \$72 per month.



Ten Most Popular Drugs

The ten drugs most commonly entered into eHealth’s drug coverage tool include many intended to treat high blood pressure, high cholesterol, diabetes, and GERD:

Drug Name	Treats
Amlodipine/Atorvastatin/Caduet	High blood pressure and cholesterol
Lisinopril/Prinivril/Zestril	Heart disease and high blood pressure
Metoprolol/Lopressor/Toprol XL	Heart disease and high blood pressure
Metformin	Diabetes
Omeprazole	Heartburn and GERD
Tamsulosin	Enlarged prostate

Pantoprazole	GERD
Clopidogrel	Blood thinner
Simvastatin	High cholesterol and triglycerides
Gabapentin	Seizures and pain caused by shingles

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About eHealth

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